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WHAT DO THE LEARNERS ALREADY KNOW?

WHAT DO WE WANT THEM TO KNOW?

WHAT IS THE CAUSE OF THE TRAINING NEED? WILL TRAINING REALLY HELP?

YES

NO

WHAT DO (WE THINK) THEY WANT TO KNOW?

WHAT LEARNING IS MOST ESSENTIAL? HOW WILL WE DECIDE?

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WHAT WILL THE LEARNERS DO WITH THIS KNOWLEDGE?

WHAT DATA DO WE ALREADY HAVE ON OUR AUDIENCE?

PAST EVALUATIONS

QUESTIONAIRES

VOLUNTEER FEEDBACK

ARE THERE PROBLEMS NOT SOLVED BY TRAINING?

WHAT TYPES OF ENVIRONMENTS FIT THE SUBJECT MATTER?

WHAT CONSTRAINTS ARE ON THE TRAINING RESOURCES?